

I see the possibility of creating a better future by working together.



COLLABORATIVE INVENTION

Co-Authoring Promises Tools 1 & 2

Generate value no matter what's happening in the Marketplace.



COLLABORATIVE COMPLETION

Tool 5

SETTING CONTEXT

1 Explore Concerns and desired situation.

Pause to ask:

- What would have us over the moon?
- What are our concerns and desired outcomes? Are they aligned?
- Is a high-yield exchange possible?

INITIATING ROLES

2 Make offer or request. En-role Customer, Owner, Co-Creators.

I want you to... Please help me on...

PROMISING

4 Before agreeing to any action, explore all the promises required to fulfill desired Success Measures... or decline to promise.

I promise to fulfill the milestones & success measures. I promise to be satisfied or Over the Moon if you do.

5 Inquire: Did we accomplish our Success Measures? What have we learned? How will it apply?

Pause to ask: Are we satisfied? Over the Moon?

We can produce something else even better.

DESIGNING SUCCESS MEASURES

3 Explore key performance indicators: measurable SAT & OTM of all parties And milestones to fulfill them.

Pause to ask:

- What would have our constituents Satisfied? Over the Moon?
- What milestones do we need?

FULFILLING PROMISES

Tools 3 & 4

Track and refine action. Many Master Moves Pathways.

6 Express and receive gratitude. Have all parties been thanked?

Pause to ask: Thank you so much for working with me.

Nothing to take on together now. Thanks for the exploration.

Nothing to take on together now. Thanks for the exploration.

Nothing to take on together now. Thanks for the exploration.

Master Moves: 1-6

Golden Pause: Reflection that yields a high ROI